

**C2A Enterprise, <http://www.crafts.ec/>**  
**shop@crafts.ec**

## **HANDMADE TOQUILLA STRAW HATS (PANAMA HAT) CATALOG.**

We present our collection of authentic handmade toquilla straw hats (Panama hats), meticulously handcrafted by skilled Andean artisans.

**Wholesale Pricing Conditions:** For bulk orders of 50 hats or more (which can include various models), wholesale pricing applies. You have the flexibility to choose a combination of models and quantities as long as the total number of hats meets the minimum requirement of 50. Please note that if you require only one or a few sample hats, it is possible, but the price will differ as we do not enforce a minimum order quantity (MOQ). Sample hats will be sent promptly upon receipt of payment.

**Payment Conditions and Production Timeframe:** To place an order, kindly indicate the models and colors you are interested in. A 50% advance payment is required, which can be made via PayPal, bank wire transfer, or Western Union. We will begin preparing your order within the estimated timeframe, which is typically 2-3 weeks for small to medium-sized orders of 50-100 hats, and 3-5 weeks for medium-sized orders of 300-500 hats. Once the order is ready, the remaining balance, along with the shipping cost, must be paid. We will then ship your order via airmail with online tracking.

**Models and Colors:** Our straw hat collection includes a wide variety of models for men, women, and children (boys/girls). Each model is available in different sizes and a range of colors. If you provide us with general color preferences and specify the colors you do not require, we can expedite your order preparation process. This allows us to include even one or a few hats in each desired color if you need a small variety. For bulk orders, such as 20 red hats for a specific model, it can be easily accommodated. However, fulfilling an order for just one or a few hats in very specific colors (e.g., 10 hats each in ten different shades) is more challenging and may not be feasible. For smaller quantities of colored hats, we prefer to receive general information such as "mixed colors, blue, red, green ... tones are acceptable, but no black or orange."

**Sizes:** You have the freedom to choose any size for your order. The most common sizes available are 56 (S), 58 (M), 60 (L), and 62 (XL). Some models also offer sizes for children.

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**Grades:** Our hats are available in three different grades: low, medium, and high. The grading depends on the thickness of the straw used in the hat's production. High-grade hats are made with thinner straw, resulting in a softer and more delicate texture. Low-grade hats have slightly thicker straw lines but still maintain a high quality. Please refer to the attached photo for a visual reference. For certain models, adhesive is used to shape the hat permanently, which limits the option to roll or fold the hat. In these cases, the difference in grade becomes less apparent, and the low-grade version appears more economical. Please note that the division between grades is not exact.

**Payment Options:** We accept bank wire transfers, PayPal, Zelle, Money Gram, and Western Union. If you prefer an alternative payment method, please contact us to discuss the details. For PayPal payments exceeding US\$1000, a processing fee of 8% will be applied.

**Shipping Options:**

1. **Certified Post:** This is the shipping option available for small and medium-sized orders up to 300 hats. The shipping cost ranges from approximately US\$10-20 per kilogram, depending on the size of your order and your country. The estimated shipping time is 3-5 weeks.

2. **FedEx/UPS:** These are faster shipping options but come at a higher cost. Option available for larger orders of 300 hats or more

Average weight per unit is 70-100 grams depending on model.

**If you wish to place an order, please contact us via email at [shop@crafts.ec](mailto:shop@crafts.ec)**  
We also offer a wide variety of crafts and ethnic products from different countries. For additional catalogs and links to online shops, please visit our website at: <http://www.crafts.ec/>

Our mailing address is: C2A Enterprise, casilla 17-23-12, Sangolqui, Pichincha, Ecuador, and our contact phone number is **+593-98-516-6689**.

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Model 01: "Uribe". Low grade.  
Price 20 usd. Available in white, natural, brown.



Model 02: "Príncipe brisa". Medium grade.  
Price 22 usd. Available in white, natural.



Model 03: "Superfino". High grade.  
Price 65 usd. Available in white and natural



Model 04: "Bolsalina brisa". Medium grade.  
Price 24 usd. Available in white, natural.



Model 05: "Bolsalina corriente". Low grade.  
Price 21.00 usd. Colors white, natural, brown.



Model 06: "Bolsalina brisa café". Medium grade  
Price 25 usd. Color brown.



Model 07: "Campana dama". Low grade.  
Price 20 usd. Available in different colors.



Model 08: "Rebelde". Low grade. Price 20 usd.  
Price of size for children 18 usd.



Model 09: "Playero pava". Big 55cm hat.  
Medium grade. Price 45 usd.



Model 10: "Playero normal". Low grade.  
Price 20 usd. Available in different colors.



Model 11: "Imitación costeña". Low grade.  
Price 35 usd.



Model 12: "Pavo mono". Low grade.  
Price 20 usd. Price for child size is 18 usd.  
Available in different colors.

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Model 13. "Paisa corriente". Low grade.  
Price 22 usd.



Model 14. "Pava reina". Low grade.  
Price 20 usd. Available in different colors.

All the prices mentioned above are for bulk orders of **at least 50 hats per order**.  
If you would like to place an order for a sample hat or a smaller quantity, the  
prices for the products will be 50% higher.

**If you are interested in placing an order, please contact us via email at  
[shop@crafts.ec](mailto:shop@crafts.ec)**